PROTOCOL

of the Third Session of the Working Group on Trade, Investment and Industry of the Russian – Indonesian Joint Commission on Trade,

Economic and Technical Cooperation

A. Introduction

- 1. In the spirit of traditionally friendly and cooperative ties between the Russian Federation and the Republic of Indonesia, and pursuant to the Agreed Minutes of the Eleventh Session of the Russian Indonesian Joint Commission on Trade, Economic and Technical Cooperation (hereinafter referred to as the Commission), signed on 31 October 2016 in Jakarta, the Republic of Indonesia, the Third Session of the Commission's Working Group on Trade, Industry and Investment (hereinafter referred to as the Working Group) was convened in Moscow on 19 July, 2017.
- 2. The Russian Delegation was headed by Deputy Minister of Economic Development of the Russian Federation, H.E. Mr. Alexey Gruzdev and the Indonesian Delegation was headed by Deputy Minister for International Economic Cooperation, Coordinating Ministry for Economic Affairs of the Republic of Indonesia, H.E. Mr. Rizal Affandi Lukman (hereinafter referred to as Both Sides).

The Agenda of the Working Group Session is attached as Annex I.

The lists of the two Delegations are attached as Annex II.

B. Trade

- 3. Both Sides noted that the decrease of bilateral trade in 2014-2015 was changed by a positive dynamics of bilateral trade in 2016. According to the Russian customs data, in 2016 the volume of bilateral trade reached USD 2614.9 million, or increased by 33.3% compared to the same period of 2015. However, based on Statistics Indonesia database in 2015 the value of bilateral trade between Indonesia and Russia declined by 24.83% compared to the previous year, and increased by 6.33% from USD 1.98 billion in 2015 to USD 2.11 billion in 2016. Both Sides are willing to strengthen bilateral trade cooperation through trade facilitation.
- 4. The Russian Side expressed its concern in connection with the steady deficit of trade balance between the two countries in favor of the Republic of Indonesia.
- 5. The Russian Side expressed its concern that under terms and conditions of tenders on supply of power equipment arranged by the Indonesian state electrical company PT. PLN, only companies from OECD countries are allowed to participate in tenders. The Russian Federation is not a member of OECD. The Russian Side proposed to refrain from the application in the tender documents of PT. PLN.

The Indonesian Side noted the concern of the Russian Side and informed that Ministry of State Own Company of the Republic of Indonesia and P.T. PLN are still reviewing of the policy concerning the terms and conditions of tender on Engineering, Procurement and Construction (EPC) specifically related to OECD regulation.

The Indonesian Side informed that the Russian companies could still participate in EPC of Transmission Projects, EPC of Renewable Energy Projects and IPP projects, including supply of its power equipment, where IPP projects are accounted for 70% of 35 GW project.

6. The Russian Side once again drew attention of the Indonesian Side that JSC "United Engine Corporation" (hereafter — JSC "UEC") was unable to qualify as a supplier of power equipment in PT. PLN due to the requirement of the Indonesian company to confirm that JSC "UEC" and members of its board of directors are not in the international sanction lists. Due to the imposition of unjust sanctions by the third countries, the Russian companies are unable to provide export of modern Russian high-tech energy equipment and technologies to the Indonesian market, as well as the organization of semi knock-down assembly of this equipment in Indonesia.

The Indonesian Side noted the concern of the Russian Side and has been conducting further coordination with relevant national agencies in Indonesia. The Indonesian Side will also find common understanding on the matter for both sides.

- 7. The Indonesian Side requested to the Russian Side to increase the import of palm oil and its derivative products, machinery, palm kernel, coffee and tea, animal or vegetable fats or oils, coconut (copra) oil, cocoa butter, tires, footwear, fisheries products, rubber, rattan, pineapple, as well as Arenga brown sugar.
- 8. The Indonesian Side proposed the intention of Artificial Insemination (AI) Center of Singosari to cooperate with the Russian Side in the field of export of frozen semen and livestock training.
- 9. The Indonesian Side invited the Russian Side to visit Artificial Insemination (AI) Center of Singosari in order to further discuss and witness directly about the activity of AI Center.
- 10. The Indonesian Side also proposed to export several main export commodities from Kolaka Regency, Southeast Sulawesi Province, including cocoa, to enter Russian market.
- 11. The Indonesian Side expressed the readiness to establish a Joint Study Group (JSG) between Indonesia and Eurasian Economic Union (EAEU). The

- Russian Side informed that any decision regarding FTA between Indonesia and EAEU, including the establishment of JSG, must be taken by consensus of all EAEU Member States.
- 12. The Indonesian Side proposed to the Russian Side to discuss the possibility of establishment of Preferential Trade Agreement between Indonesia and Russia.
- 13. The Indonesian Side asked the Russian Side to conduct an inspection of Indonesian fish processing enterprises which had been initiated since 2014 (11 exporters) and 2016 (2 exporters). The Russian Side is ready to consider the possibility of carrying out this inspection after receiving a response to a previously sent letter No. FS-YuSh -7/19878 of October 19, 2016.
 - Both Sides confirmed their intention to continue cooperation on the issue.
- 14.Both Sides agreed to strengthen capacity building in the field of trade, investment, sanitary and phytosanitary (SPS), industry, agriculture and fisheries.
- 15. The Russian Side confirmed the interest in increasing the exports of grain and products of its processing to the Indonesian market, as well as prompt access for barley, oats, soya, corn, soya meal, cereals and etc. to the Indonesian market.
 - During the meeting the Russian Side handed over to the Indonesian Side applications and additional set of documents for registration in Indonesia of Russian laboratories enabling control of grains and grain products namely barley, oats, soya, corn, soya meal, cereals and etc.
- 16. The Russian Side proposed to the Indonesian Side to start the process of providing an access for the Russian products of animal origin (pork, beef, poultry and co-products, as well as finished meat and dairy products) to the Indonesian market and carry out the procedure for assessing the risk analysis.

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- 17. The Russian Side proposed to the Indonesian Side to send its opinion on possibility of harmonization of veterinary certificates for various types of products of animal origin exported from the Russian Federation to the Republic of Indonesia: fish, seafood and its products, meat and meat products, mutton, goat meat, milk and dairy products, poultry and co-products, eggs and egg products.
- 18.Both Sides agreed to cooperate comprehensively in the field of countermeasures of Illegal, Unreported and Unregulated Fishing (IUUF).
- 19.Both Sides agreed to follow up the Joint Communiqué on Mutual Understanding and Cooperation in Combating Illegal, Unreported, Unregulated Fishing of Living Marine Resources and promoting Sustainable Fishing Management which was signed on 18 May 2016 in Sochi, Russian Federation, by exchanging ideas on the implementation activities and further steps.
- 20. The Indonesian Side proposed to the Russian Side in order to explore the possibility of developing a mechanism for satellite data sharing to assist with combating IUU Fishing, Exchange information on Indonesian flagged fishing vessels and/or Indonesian fishing crews operating in Russia jurisdiction, Sharing database on IUU Fishing vessels operating in Indonesia and Russia, Cooperation on capacity building and technical assistance necessary for combating IUU Fishing, Sharing experience and best practices in combating IUU Fishing, exchange data and information, capacity building for human resources and surveillance infrastructure, and revoking IUU fishing product from entering national market.
- 21. The Indonesian Side appreciated the support of the Russian Side in the 8th APEC Ocean Fisheries Working Group (OFWG), 25–27 February 2017 in Nha Trang, Viet Nam, as Russia was represented by Representative of the Federal Agency for Fisheries in People Republic of China, Third Secretary of the Russian Embassy in China, to co-sponsorship Indonesian proposal on

earlier would not be reconsidered and the contract will be signed with JSC "Azimut".

The Indonesian Side stated that based on the letter from the Ministry of Transportation of the Republic of Indonesia to Ambassador of Russian Federation to the Republic of Indonesia, No. UM.007/2/20 PHB 2017, dated 10 March 2017, has informed that due to the national budget cut for the year of 2016 and 2017, the Ministry of Finance of the Republic of Indonesia no longer allocates budget for the Ministry of Transportation of the Republic of Indonesia for financing the project of the Integrated Air Navigation Command and Monitoring System.

The Ministry of Transportation would like to inform further that allocated budget will be used for other priorities of the Ministry's programs, particularly in building and strengthening the air navigation system in the remote areas and outermost airports.

- 46. The Indonesian Side informed the Russian Side that tender of IMANS (Indonesian Modernization of Air Navigation Services) started in November 2016 and will be finished in September 2017. The tender process is still ongoing and the winner has not been determined yet.
- 47. The Indonesian Side ensured that the bidding process was carried out in accordance with prevailing regulations and supervised by the Attorney General and National Public Procurement Agency (LKPP). The Indonesian Side expressed the readiness of West Java Province as well as Regency of Wakatobi and Kolaka, Southeast Sulawesi Province, to cooperate with the Russian Side in the field of development of new tourist destinations.
- 48. The Russian Side informed the Indonesian Side about the investment projects of Russian company Vostok Coal executed in Indonesia through its subsidiary investment group Blackspace World including projects in extraction and processing of nickel ore and ferronickel production in South East Sulawesi Province, coal mining and construction of the related special

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purpose railway for coal transportation in Central Kalimantan Province, projects of related ports, logistics, and energy infrastructure construction.

The Russian Side noted the realization by Blackspace World group in cooperation with the Government of the Republic of Indonesia and regional governments of several corporate social responsibility projects including construction of cold storages and fish processing facilities in order to support the fishery sector of Indonesian economy and its export potential, projects in the sector of healthcare, education and development of local communal infrastructure (electrification, water supply, construction and renovation of roads, schools and other objects of social importance).

49. Both Sides welcomed the following activities of LLC AlcaTek in Indonesia: development of LLC AlcaTek, PT. Kereta Api Borneo and PT. TransAsia Minerals project of construction of coal-fired power plant 120 MW in Panajam, Eastern Kalimantan. LLC AlcaTek in cooperation with PT. Capital Turbines Indonesia study an ability to construct 2X30 MW coal-fired power plant located in Bintan Island. LLC AlcaTek in cooperation with Indonesian develops a program for energy utilization of palm oil production wasteempty fruit bunch (EFB), design and supply of equipment for EFB-fired power plants 12 MW and 30 MW capacity, design and supply of equipment for energy utilization of solid domestic waste. LLC AlcaTek in cooperation with JSC ROTEC, JSC United Engine Corporation and PT. TransAsia Minerals study an ability to localize production of Russian energy equipment - steam and gas turbine units in Indonesia. LLC AlcaTek in cooperation with LLC VENETA, JSC United Engine Corporation, United Shipbuilding Corporation and PT TransAsia Minerals started to develop a project of floating gas turbine and combine cycle power plants from 20 MW up to 200 MW capacity, as well as projects for local LNG distribution and gasification of coastal infrastructure.

- 50.Both Sides noted the interest of JSC "ROTEC" in participation in construction of projects for geothermal, solar and thermal energy on the territory of the Republic of Indonesia.
- 51. The Russian Side expressed the interest of JSC "NOVATEK" in establishing contacts and developing cooperation with Indonesian companies of gas and energy sector.
- 52. Both Sides expressed their readiness to continue cooperation in the field of peaceful uses of atomic energy.

Both Sides announced successful completion of the Project Phase 1: Preparation for the experimental power reactor (RDE) development.

Both Sides expressed their willingness to continue cooperation for Project Phase 2: RDE Construction.

Both Sides consider successful cooperation on the RDE Project as a first step in the long-term nuclear energy development program in Indonesia.

The Russian Side proposed to create the Joint Coordination Committee in accordance with the Article 7 of the Agreement between the Government of the Russian Federation and the Government of the Republic of Indonesia on Cooperation in the Use of Nuclear Energy for Peaceful Purposes signed on December 1, 2006 for the means of enhancing coordination including studying of the possibility of NPP construction in Indonesia.

The Russian Side expressed its interest in development of bilateral cooperation in the field of nuclear fuel cycle and in successful implementation of collaborative projects in this area.

The Russian Side expressed its interest in qualification of Russian fuel for Indonesian research reactors with the purpose of further commercial supply.

53.Both Sides confirmed their interest in further development and intensification of bilateral cooperation in the field of exploration and use of outer space for peaceful purposes, especially cooperation in the sphere of satellite navigation with the use of the Russian Global Navigation Satellite

- System GLONASS, paying special attention to the development of the appropriate legal base.
- 54. The Russian Side expressed the readiness of JSC "Information Satellite Systems named after Academician M.F. Reshetnev" to continue cooperation with Indonesian companies in manufacturing of communication satellite systems for Indonesia.

D. Industry

- 55. The Russian Side expressed its opinion that consistent implementation of the export ban on raw minerals paves the way for progressive development of the domestic processing industry and guarantees favorable investment climate, and hopes that the Government of Indonesia will adhere to this policy for the benefit of investors, with Russian companies among them.
- 56.Both Sides welcomed the plans related to the establishment of a new bauxite and alumina complex in Indonesia with participation of UC "RUSAL" and its Indonesian partners. The Indonesian Side encouraged the Russian Side to implement the plan of establishment of a new bauxite and alumina complex in Indonesia as soon as possible.
- 57. The Russian Side expressed an interest in implementation of automated mine fleet management, optimization and robotics solutions based on GLONASS satellite technologies developed by OJSC "VIST Group" to increase an efficiency and safety of mining operations in Indonesia.
- 58. The Russian Side noted the interest of PJSC "United Aircraft Corporation" in deliveries of passenger aircraft of the Corporation's lineup to Indonesia, including regional "Sukhoi Superjet 100" and the medium-range MS-21.

 In case of the purchase of the aircraft Russian Side is ready for a broad industrial and technological cooperation, personnel training, employment

- and integration of industrial, technological and human resources available in Indonesia, as well as establishment of after-sales support center.
- 59. The Indonesian Side proposed the interest of P.T. Dirgantara Indonesia to promote the Indonesian passenger aircraft N 219 to enter the Russian market.
- 60. The Indonesian Side proposed the interest of P.T. Dirgantara Indonesia to manufacture the structure/airframe component of Russian aircraft, maintenance and customization of Mi 17 Helicopters.
- 61. The Indonesian Side proposed the intention of P.T. PAL Indonesia (Persero) to cooperate with Russian shipbuilding companies in the field of shelf infrastructure, ship design, construction of LNG carrier, eco propelling motors production, ship maintenance as well as construction of fishing boat and fish transport vessel.
 - The Russian Side confirmed the interest of JSC "United Shipbuilding Corporation" in further development of mutually beneficial cooperation in the field of shipbuilding of highly technological vessels which can be constructed at the Russian shippards for Indonesian customers on the initial stage so that to provide further final assembly in Indonesia.
- 62. The Indonesian Side invited the Russian Side to explain further on specific cooperation program in the field of shipbuilding industry including the project of offshore, onshore and construction of LNG carrier.
- 63. The Indonesian Side welcomed the intention of KAMAZ to do business in Indonesia. The Indonesian Side also encouraged KAMAZ to fulfill all investment requirements and cooperate with Indonesian companies in order to implement business operation in Indonesia.
- 64. The Russian Side expressed readiness of KAMAZ PTC to supply wide range of KAMAZ trucks for the needs of all agencies and construction contractors dealing with joint Russian-Indonesian projects, including the development of

- the railway line and related infrastructure construction project on Kalimantan Island.
- 65. The Russian Side expressed the interest of JSC "Russian Helicopters" in establishing cooperation with Indonesian Side in supplying helicopters made in Russia and maintaining continued airworthiness of Russian-made helicopters operated in Indonesia (Ka-32 and Mi-17), as well as confirmed its readiness to hold expert consultations with potential Indonesian buyers of helicopters. The Russian Side is ready to hold negotiations with interested Indonesian companies in order to sign contracts for the supply of spare parts and provision of maintenance of Russian-made helicopters operated in Indonesia.

The Russian Side expressed its interest to jointly study the possibility of establishing the above-mentioned cooperation and asked the Indonesian Side to inform the JSC "Russian Helicopters" about its considerations regarding cooperation development in maintenance of Ka-32 and Mi-17 helicopters.

- 66. The Russian Side informed the Indonesian Side about the interest of RPC "United Wagon Company" in partnership with PT. Kereta Api Indonesia in supplying of different types of freight cars and components. The Indonesian Side proposed to the Russian Side to study the possibility of setting up joint production with PT INKA in the sphere of freight cars and components.
- 67. The Russian Side expressed the interest of JSC "EZOCM" in supply of catalysts in the form of gauzes made of platinum group metals to Indonesia.
- 68. The Russian Side emphasized the high potential in development of the bilateral relationship with regard to the Russian power generating and gas compressor equipment application for construction of new power generating facilities in the Republic of Indonesia.
- 69. The Russian Side proposed to the Indonesia Side to consider different state support resources for the mutually beneficial projects in the Republic of

- Indonesia that involve supply of Russian gas turbine power generating and gas compressor equipment.
- 70. The Russian Side informed the Indonesian Side about the interest of JSC "United Engine Corporation" in cooperation with the Indonesian companies for implementation of the projects covering supply of the gas turbine power generating plants and gas compressor sets rated at 2.5 to 25 MW for the power generating and oil and gas sector of the Republic of Indonesia.
- 71. The Russian Side informed the Indonesian Side of the willingness of JSC "UEC" to organize power gas turbine units semi knock-down assembly in the Republic of Indonesia in cooperation with Indonesian partners.
- 72.Both Sides noted the cooperation between Micran Research & Production Company, PT. Rahmah Samudra and PT. Nuansa Era Teknologi aimed at Indonesian market provision with advanced and competitive telecommunication equipment, as well as the foundation of joint enterprise for telecommunication equipment manufacturing in Indonesia.
- 73. The Russian Side expressed the interest of JSC "Research and development center of urea and organic synthesis products" (NIIK) in collaborating with Indonesian Side in promoting Russian technologies of fertilizer production.
- 74.PJSC "Power Machines" confirmed its willingness to participate in the projects of construction of new and modernization of existing power generating facilities in Indonesia.
- 75. The Russian Side informed the Indonesian Side of the interest of "EC Technopromexport" LLC in construction of new and reconstructing/upgrading existing power generating facilities as well as transmission lines and substations in the territory of the Republic of Indonesia.
- 76. "EC Technopromexport" LLC in cooperation with UEC-Gas Turbines expressed readiness to consider construction of an IPP thermal power plant.

- 77. The Indonesian Side proposed to the Russian Side to promote pharmaceutical cooperation between the two countries.
- 78. The Indonesian Side proposed the interest of P.T. Kimia Farma to import several types of medicine such as bio-similar, stem cell and anti-cancer drugs, radiopharmaceutical products from the Russian Federation.
- 79. The Indonesian Side expressed its intention to the Russian Side to provide comprehensive information on bidding process and type of pharmaceutical and Herbal-based products for the Russian market.
- 80. The Indonesian Side welcomed the intention of P.T. Bio Farma to cooperate with JSC "NTpharma" in the field of the establishment of joint venture for production of new generation vaccines, including dengue fever vaccine, and other therapeutic medicines.
- 81. The Russian Side proposed to the Indonesian Side to consider an assistance for "FORT" LLC in transferring Russian technologies for the manufacturing of an influenza vaccine to Indonesia in order to create the joint venture in Indonesia for production of new generation vaccines and other biopharmaceuticals, as well as the joint development of vaccines for the prevention of a number of tropical diseases relevant to the region of South-East Asia.
- 82. The Russian Side informed the Indonesian Side regarding the proposal of "FORT" LLC to organize production at its a full-scale GMP-accredited and ISO-certified facility in Russia of the vaccine for the prevention of rotavirus infection developed in Indonesia in order to provide the vaccine for the markets of Russia and the CIS.
- 83. The Indonesian Side informed of the interest of P.T. Wijaya Karya Bitumen to invite the Russian Side in order to cooperate on joint investment for natural asphalt plant with Russian technology in Buton Island, South East Sulawesi Province.

- 84. The Indonesian Side proposed the interest of P.T. INKA to cooperate with the Russian Side in the field of establishment of special purpose railway network and other railway networks in Kalimantan, including preparation of facilities, joint operations and maintenance program.
- 85. The Indonesian Side proposed the intention of P.T. INKA to offer its product to the Russian project in East Kalimantan, among others coal freight train, train locomotives and maintenance facilities.
- 86. The Indonesian Side invited the Russian Side to cooperate with P.T. INKA to conduct joint production with the Russian Side in the field of railway including the use of Indonesian workers and transfer of technology scheme.]
- 87.JSC "Uralchimmach" (OMZ Group) is interested in supply of electrolysis equipment for new-building of heat power-stations and other energy-generated facilities in Indonesia.
- 88. The Russian Side noted the readiness to consider possibility of realizing linked export financing of procurement of heavy machinery equipment produced by OJSC "OMZ" with the help of Russian credit organizations.
- 89. The Russian Side informed the Indonesian Side of the Russian companies' (LLC "Tatneft-Neftekhim", PJSC "Nizhnekamskmashina", JSC "GaloPolimer", PJSC "KuibyshevAzot", LLC "ARSIENTEK", LLC "RDP.RU", LLC "Russian Technology", Concern "Tractor Plants", LLC "Nizhnesaldinsky Metallurgic Plant", OMZ Group, LLC "ELKAM") interest in promoting their products to the Indonesian market. The Russian Side recommended that the mentioned Russian companies participate in the business mission to Indonesia in 2018 and in related exhibitions and trade fairs.

E. Other Matters

90. The Indonesian Side expressed the readiness of Taman Nasional Gunung Merapi to cooperate with the Russian Side in the field of development of

- institutional and society-based capacity building on natural conservation, environmental services, society-based ecotourism and community empowerment around the area of Mount Merapi.
- 91. The Indonesian Side proposed cooperation in tourism marketing such as joint promotions, exchanging information of tourism data, marketing survey and exhibitions.
- 92. The Indonesian Side invited the Russian Side to invest in various new tourist destinations in Indonesia.
- 93. The Indonesian Side proposed to the Russian Side to cooperate in the field of marine tourism, ecotourism and heritage.
- 94. The Indonesian Side proposed to cooperate in tourism human resource development, which includes exchange program of teachers and students as well as between higher tourism institutes, and capacity building on Russian language and culture for Indonesian tour operators and tour guides.
- 95. Both Sides agreed to encourage the cooperation between regions and cities of the Russian Federation and the Republic of Indonesia.
- 96. The Indonesian Side encouraged development of sister city cooperation between Jakarta and Moscow as well as Yogyakarta and St. Petersburg.
- 97. The Indonesian Side also supported the intention of Provincial Government of West Java to strengthen the mutual ties with the Government of the Republic of Bashkortostan in the scheme of sister province cooperation.
- 98. The Russian Side invited the Indonesian Side to the Eastern Economic Forum which will be held in Vladivostok on 6-7 September, 2017. A number of events on 'day zero' of the Forum will also be held on 5 September, 2017.
- 99. The Russian Side invited the Indonesian Side to attend the 22nd St. Petersburg International Economic Forum on May 24–26, 2018 in St. Petersburg.

- 100. The Indonesian Side invited the Russian Side to participate in the Trade Expo Indonesia on 11-15 October 2017 at the Indonesian Convention Exhibition (ICE), BSD City, Banten, Indonesia.
- 101. Both Sides agreed that the Fourth Session of the Working Group on Trade, Industry and Investment will be held in the Republic of Indonesia in 2018 on the date to be mutually agreed upon through diplomatic channels.

Done and signed in Moscow, Russian Federation, on 19 July 2017 in two original copies in English language.

Alexey Gruzdev
Deputy Minister
of Economic Development
of the Russian Federation

Rizal A. Lukman
Deputy Coordinating Minister
for Economic Affairs
of the Republic Indonesia